

3-1-2023

Once Bitten, Twice shy – Multiple Voting Shares in Continental Europe

Jorge Brito Pereira

Follow this and additional works at: <https://scholarlycommons.law.hofstra.edu/jibl>



Part of the [Law Commons](#)

Recommended Citation

Pereira, Jorge Brito (2023) "Once Bitten, Twice shy – Multiple Voting Shares in Continental Europe," *Journal of International Business and Law*. Vol. 22: Iss. 2, Article 3.

Available at: <https://scholarlycommons.law.hofstra.edu/jibl/vol22/iss2/3>

This Article is brought to you for free and open access by Scholarship @ Hofstra Law. It has been accepted for inclusion in *Journal of International Business and Law* by an authorized editor of Scholarship @ Hofstra Law. For more information, please contact lawscholarlycommons@hofstra.edu.

ONCE BITTEN, TWICE SHY – MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

Jorge Brito Pereira

ABSTRACT

Over the last decade, several jurisdictions in continental Europe have lifted regulatory restrictions on multiple voting shares (hereinafter “MVS”) in the form of dual-class share structures and/or loyalty shares. Though more heterogenous than coherent, all such reforms have been overly conservative and fall short of allowing the legal freedom of jurisdictions such as the United States and the United Kingdom. This approach may be difficult to understand in a globalized environment of regulatory and stock-exchange competition. This paper explores the reasons for the common conservative approach, which appear to lie mostly in early 20th-century experiences of multiple voting rights in countries such as France, Germany, and Italy. For comparative purposes, the paper also investigates the completely different experience of the United Kingdom, where a liberal MVS framework produced distinct outcomes.

Keywords:

Multiple voting shares, dual-class voting shares, loyalty shares, tenured voting rights, preferred shares, *one share-one vote*, *Decreto Competitività*, *Loi Florange*, regulatory competition, Capital Markets Union.

1. INTRODUCTION

Strict prohibitions on multiple voting shares (hereinafter “MVS”) have been somewhat relaxed in continental Europe over the last decade, with regulations allowing dual-class share structures and/or loyalty shares. Relevant legislation includes, *inter alia*, Law n.º 116 of 2014 in Italy (*also known as Decreto Competitività*)¹; Law n.º 2014-384 of March 29, 2014, in France (*also known as Loi Florange*);² the new Belgian Code of Companies and Associations³, approved in April 2019, introduces the new article 527 *ter* to the Spanish *Ley de*

¹ Decreto legge 24 giugno 2014, n. 91, G.U. Giugno 24 2014, n. 144 (It.).

² Loi 2014-38 du 29 mars 2014 visant à reconquérir l'économie réelle [Law 2014-38 of March 29, 2014 aimed at regaining the real economy], JOURNAL OFFICIEL DE LA RÉPUBLIQUE FRANÇAISE [J.O.] [OFFICIAL GAZETTE OF FRANCE], Mar. 29, 2014, p. 5. Loyalty shares were already authorized in France before the *Loi Florange*, which changed the default voting system for listed companies to tenure voting.

³ Loi du 23 mars 2019 introduisant le Code des sociétés et des associations et portant des dispositions diverses [introducing the Companies and Associations Code and laying down various provisions], M.B., Mar. 23, 2019, art. 11, <https://justice.belgium.be>.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

*Sociedades de Capital*⁴; Law n.º 99-A/2021, approved on December 31, 2019 revised Portugal's Securities Code (*Código de Valores Mobiliários*).⁵

In September 2022, the European Commission published its second action plan on the Capital Markets Union.⁶ One proposed legislative initiative that followed in December 2022 is a directive on MVS structures in companies that seek admission to trading of their shares on a small and medium-sized enterprise (hereinafter “SME”) growth market.⁷ As the explanatory memorandum reasons, minimum harmonization is needed because exclusive regulation of MVS structures at the national level creates an uneven playing field for companies in different Member States:⁸

Entrepreneurs and companies from Member States that prohibit multiple-vote share structures are at a comparative disadvantage with companies from Member States that permit multiple-vote share structures. Entrepreneurs and companies looking to introduce multiple-vote share structures and benefit from the flexibility are faced with a choice of remaining private or moving to another Member State (or a non-EU country), thus restricting their funding choice and increasing their cost of capital.

This seemingly coordinated regulatory movement is far from coincidental and is the consequence of a combination of common causes. First, it results from regulatory competition between European jurisdictions since the European Court of Justice ruled that the real seat theory is incompatible with freedom of establishment rules.⁹ A notable example of the effects of this regulatory competition is the Chrysler–Fiat merger in 2014, particularly the shocking

⁴ *Artículo 527 ter de la Ley de Sociedades de Capital*, CONCEPTOSJURIDICOS.COM, <https://www.conceptosjuridicos.com/ley-sociedades-capital-articulo-527-ter/>. Law 5/2021, of April 12, introducing the new article 527 ter to the Spanish Ley de Sociedades de Capital.

⁵ Lei n.º 99-A/2021 de 31 de dezembro [Act no. 99-A/2021 of 31 December], <https://dre.pt/dre/detalhe/lei/99-a-2021-176907512> (Port.). See also *Report On The Proportionality Principle In The European Union*, at 17, 27, 42 (May 18, 2007), https://www.ecgi.global/sites/default/files/final_report_en.pdf. Other countries such as Sweden, Finland, and Denmark have a long tradition of dual-class structures. According to the 2007 Report on the proportionality principle in the European Union, the majority of listed companies in Sweden issue listed ordinary Series B shares with one vote each and Series A shares with ten votes each; in Finland and Denmark, companies also issue A shares and B shares with different voting rights, and it is only mandatory to list the B shares.

⁶ Nicolas Véron & Guntram B. Wolff, *Capital Markets Union: A Vision for the Long Term*, 2 J. FIN. REGUL. 130, 131 (2016); Teemu Juutilainen, *The Law of the Economic and Monetary Union: Complementing, Adapting or Transforming the EU Legal Order?*, 6 EUROPEAN PAPERS 1505, 1516-17 (2021).

⁷ *Proposal for a Directive Of The European Parliament And Of The Council on multiple-vote share structures in companies that seek the admission to trading of their shares on an SME growth market*, at 4, COM (2022) 761 final (Jul. 12, 2022). Article 2 of the proposed directive defines a “multiple-vote share structure” as a company share structure containing at least one class of shares belonging to a separate class and carrying higher voting rights at the shareholders meeting compared to another class of shares with voting rights.

⁸ *Id.*

⁹ Case C-212/97, *Centros Ltd v Erhvervs- og Selskabsstyrelsen*, 1999 E.C.R. I-1484.; Case C-208/00, *Überseering BV v Nordic Construction Company Baumanagement GmbH*, 2001 E.C.R. I-9922.; Simon Deakin, *Legal Diversity and Regulatory Competition: Which Model for Europe?*, 12 EUROPEAN L. J. 440, 448-49 (2006); Klaus Heine & Wolfgang Kerber, *European Corporate Laws, Regulatory Competition and Path Dependence*, 13 EUROPEAN J. OF L. & ECON. 47, 50 (2002).

decision to transfer the registered office of an iconic Italian company to the Netherlands.¹⁰ In February 2020, Campari (also known as Davide Campari-Milano S.p.A) announced that he had also decided to transfer Campari's registered office to the Netherlands.¹¹ These are just two of the many similar examples of delocalization by European companies caused, at least in part, by regulatory reasons (including tax).

The second explanation is the fierce competition between stock exchanges striving to attract company listings at a time when markets have become increasingly peripheral and large stock exchanges more central.¹² It seems undisputed that stock-exchange competition puts pressure on the regulatory framework.¹³

The third explanation is the rapid perspective shift regarding MVS by most continental European governments and the European Commission. In the context of the 2003 Action Plan on Company Law and Corporate Governance, European Union (hereinafter "EU") member states considered implementing a hard version of the *one share, one vote* principle.¹⁴ In 2005, European Commissioner Charlie McCreevy called on economic agents to "eliminate discriminatory treatment of shareholders" by adopting one-vote-per-share voting rules.¹⁵ Less than ten years later, the Commission shifted its priorities to combating *short-termism* and

¹⁰ The close relation between the Chrysler-Fiat merger and the approval of the *Decreto Competitività* is undisputed. See Marco Venturuzzo, *The Disappearing Taboo of Multiple Voting Shares: Regulatory Responses to the Migration of Chrysler-Fiat*, ECGI (Mar. 2015), http://ssrn.com/abstract_id=2574236; see Damiano di Vittorio, *Le Azioni a Voto Potenziato: Dinamiche Societarie e Analisi D'Impatto Della Maggiorazione Del Voto Sui Corsi Azionari Di Società Quotate*, LUISS, (2018), pp. 37–38; see Umberto Tombari, *Le Azioni a Voto Plurimo*, Rivista Del Diritto Commerciale e Del Diritto Generale Delle Obbligazioni (2016), 583–584; Chiara Mosca, *Should Shareholders Be Rewarded for Loyalty: European Experiments On the Wedge Between Tenured Voting and Takeover Law*, Mich. Bus. & Entrepreneurial L. Rev. 8 (2018), 9–10; Piergaetano Marchetti, *Osservazioni e Materiali Sul Voto Maggiorato*, RIVSOC (2015), 448–49; Paolo Montalenti, *Il Diritto Societario Europeo Tra Armonizzazione e Concorrenza Regolatoria*, IMPRESE, SOCIETÀ DI CAPITALI, MERCATI FINANZIARI (2016).

¹¹ *Clarifications of Certain Rumour Concerning Campari's Redomiciliation to the Netherlands*, CAMPARI GROUP (May 29, 2020), <https://www.camparigroup.com/en/pressrelease/2020-05-29/clarifications-certain-rumour-concerning-camparis-redomiciliation>.

¹² This competition became especially fierce over the last decade with the declining number of initial public offerings (IPOs), particularly in non-Asian markets, and the exponential availability of *private* funds. Xiaohui Gao, Jay R Ritter et al., *Where Have All the IPOs Gone?*, J. of Fin. and Quantitative Analysis 48, no. 6 (2013); Elisabeth De Fontenay, *The Deregulation of Private Capital and the Decline of the Public Company*, HASTINGS LAW J. 68 (2016); Craig Doidge, Kathleen M Kahle et al., *Eclipse of the Public Corporation or Eclipse of the Public Markets?*, JoACF 30, no. 1 (2018). This competition goes far beyond the European region. A good example of this regulatory pressure is Singapore's review of the Companies Act after missing out on Manchester United PLC's IPO in 2012.

¹³ Marco Pagano, Ailsa A Röell et al., *The geography of equity listing: why do companies list abroad?*, Journal of Finance 57, no. 6 (2002); Khaled Amira and Mark L Muzere, "Competition among stock exchanges for equity", Journal of Banking & Finance 35, no. 9 (2011); Carmine Di Noia, "Competition and integration among stock exchanges in Europe: Network effects, implicit mergers and remote access", European Financial Management, no. 1 (2001).

¹⁴ See *European Union, European Action Plan on Company Law and Corporate Governance*, THOMSON REUTERS (May 21, 2003), [https://uk.practicallaw.thomsonreuters.com/2-102-3448?originationContext=document&transitionType=DocumentItem&contextData=\(sc.Default\)&ppcid=fd611caaedfa4819aae386e40badc235&comp=pluk&OWSessionId=9ec234e840704eab9c311eea69c0a6fe&skipAnonymous=true&firstPage=true](https://uk.practicallaw.thomsonreuters.com/2-102-3448?originationContext=document&transitionType=DocumentItem&contextData=(sc.Default)&ppcid=fd611caaedfa4819aae386e40badc235&comp=pluk&OWSessionId=9ec234e840704eab9c311eea69c0a6fe&skipAnonymous=true&firstPage=true).

¹⁵ Tobias Buck, *EU Seeks to End Bias Among Investors-Commission Wants 'One Share, One Vote' Principle*, FINANCIAL TIMES (Oct. 17, 2005), <https://www.ft.com/content/ae17a66e-3e6f-11da-a2cb-00000e2511c8>.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

became more open to the non-proportionality of cash flow and voting rights.¹⁶ This shift was manifested in, *inter alia*, the 2012 Action Plan on European Company Law and Corporate Governance, the 2013 Green Paper on Long-term Financing of the European Economy, the 2017 Shareholders Directive, and the 2022 Proposal for a Directive on MVS structures.¹⁷

However, below this external veil, the regulatory movement towards the acceptance of MVS is more heterogeneous and chaotic than coordinated and coherent. Each jurisdiction has adopted a different formula, creating a very puzzling situation: some countries only have regulated loyalty shares, with variation over the default regime; meanwhile, other countries only have regulated dual-class structures, with variation as to whether only listed companies or pre-IPO non-listed companies can use these structures.¹⁸

The Italian *Decreto Competitività* allows dual-class structures only for closely held corporations with a maximum of three votes per share. In listed companies, only loyalty shares are accepted, subject to amending the articles of association; granting a maximum of two votes per share after no less than two consecutive years.¹⁹ In France, loyalty shares have been permitted since the 1996 reform. However, the *Loi Florange* altered the default voting system for listed companies to loyalty shares and gave companies two years to opt out if they preferred to keep the *one share-one vote* rule; in other words, France's opt-in/opt-out regime is the exact opposite of Italy's.²⁰ A further complication is that French corporate law does not accept dual-class share structures.²¹ Spanish law is even more conservative, particularly in the procedural requirements for deviating from *one share, one vote*. Only loyalty shares are permitted, with a maximum of two votes per share and a minimum holding period of two years.²² The adoption of a new voting system based on loyalty shares requires a majority *quorum* of at least 60 percent or 75 percent, whereas the rule can be revoked by absolute majority or a two-thirds majority;

¹⁶ See generally European Commission, *Communication from The Commission to the European Parliament, the Council, the European Economic and Social Committee and the Committee of the Regions*, at 9-10, COM (2012) 740 final (Dec. 12, 2012).

¹⁷ See generally *id.* at 11; *Green Paper Long-Term Financing of the European Economy*, at 7, 15, COM (2013) 150 final (Mar. 25, 2013); Directive 2017/828 of the European Parliament and of the Council of 17 May 2017 amending Directive 2007/36/EC as regards the encouragement of long-term shareholder engagement, 2017 O.J. (L 132) 4, 12, 14; *Proposal for a Directive of the European Parliament and of the Council on Multiple-Vote Share Structures in Companies that Seek the Admission to Trading of Their Shares on an SME Growth Market*, at 4, COM (2022) 761 final (Dec. 7, 2022).

¹⁸ See Paul Hodgson, *Dual Class Share Structures: The European Experience*, ISS INSIGHTS (Feb. 6, 2023), <https://insights.issgovernance.com/posts/dual-class-share-structures-the-european-experience/>.

¹⁹ See Decree n. ° 34 of May 19, 2020 (*Decreto Rilancio*) (draft issued May 13, 2020) (implementing measures fighting the effects of the epidemiological emergency of COVID-19. Article 45.° of the draft Decree proposed to introduce dual-class share structures for listed companies. However, when approved a few days later, the final text had abandoned that provision). See also Michelle Corgatelli, *Multiple Voting Shares: competition among jurisdictions in the draft of the Italian "Decreto Rilancio"*, FORDHAM J. OF CORP. & FIN. L BLOG (July 24, 2020), <https://news.law.fordham.edu/jcfl/2020/07/24/multiple-voting-shares-competition-among-jurisdictions-in-the-draft-of-the-italian-decreto-rilancio/>.

²⁰ See *Short-term or short-changed? Enhanced rights for loyal investors are increasingly touted as a way to make companies think for the long term*, THE ECONOMIST (May 2, 2015), <https://www.economist.com/business/2015/05/02/short-term-or-short-changed>.

²¹ See Hodgson, *supra* note 18.

²² See *id.*

in both cases, the required proportion depends on the quorum attendance.²³ Moreover, shareholders are required to vote on whether to continue with the system five years after its adoption.²⁴ Portuguese regulation is also overly conservative and applies completely opposite solutions to those of France and Italy regarding MVS and listing status: dual-class voting shares are only accepted for listed companies and limited to five votes per share, while there is no express reference to loyalty shares.²⁵

This chaotic landscape could not have been intentionally designed. Intriguingly, though, all continental European reforms have been quite conservative and cautious in the MVS solutions adopted.²⁶ Consequently, the freedom granted to MVS in the United States²⁷ and United Kingdom is still unparalleled in continental Europe. While an Italian, French, Spanish, Belgian, or Portuguese company may now be slightly more inclined to incorporate and list locally, the regulatory regimes in continental Europe lag far behind in the freedom allowed for designing MVS.

This paper dives into the reasons for this generalized conservative approach and finds its primary roots in the troubled history of MVS during the early 20th century in influential countries such as Germany, France, and Italy. After the First World War, much of Europe experienced similar problems – the need to protect national industries from foreign investors; a challenging macroeconomic environment amid hyperinflation and currency devaluation and the urgency to recapitalize companies in very difficult conditions for attracting investment. In this context, MVS appeared to be the perfect solution for controlling incumbent shareholders, and in a short time, recourse to MVS grew exponentially in continental Europe. However, the principal outcome was generalized abuse, in which a central role was played by incumbent shareholders with privileged status, who led the process for MVS adoption. This paper describes how, unlike in the United Kingdom, investors in the capital markets of continental Europe lacked sufficient power to overcome the strong incentives for abusing MVS structures.

The rest of the paper is structured as follows; Section 2 describes the two MVS structures generally adopted in Europe: dual-class share structures and loyalty shares. Although these have much in common, since both confer voting power disproportionate to equity shareholdings, they also have many differences; Section 3 details the most important historical chapters of MVS in continental Europe during the early 20th century, explaining how the massive popularization of MVS in countries such as Germany, France, and Italy led to many clear abuses by incumbent shareholders, including banks, families, and even the government; Section 4 describes the unfolding of the generalized prohibition of MVS in continental Europe from the 1930s to 1960s, as national legal systems sought an efficient response to a common

²³ See e.g., *id.* (comparing France where “loyalty voting rights are granted by default, unless opposed by a two-thirds majority” to Italy and Belgium where “a two thirds majority of shareholders is required to introduce loyalty shares.”).

²⁴ See *id.* (stating “the holders of the special class of shares have to approve any change to the voting rights structure.”).

²⁵ There are different interpretations of whether loyalty shares are, nonetheless, permitted. Jorge Brito Pereira, *O Voto Plural na Sociedade Anónima* (Almedina, 2022), 483–491.

²⁶ See Paul Hodgson, *supra* note 18, at 3.

²⁷ A parallel example of such a regulatory gap is the mandatory takeover bid rule. See Jorge Brito Pereira, *An Ocean Apart: The Mandatory Takeover Rule in Brazil and in Europe*, 10 EMORY CORP. GOV. AND ACCT, R. 67 (2022).

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

problem; Section 5 analyzes the (very different) experience of MVS in the United Kingdom and explains the underlying reasons.

2. DUAL-CLASS SHARES AND LOYALTY SHARES

In a dual-class voting structure, the company's articles of association establish different classes of shares with differentiated voting rights, whereby at least one class of shares has superior voting rights while at least one other class has inferior voting rights.²⁸ A significant number of US-listed companies, including Facebook/Meta, Visa, CBS, Ford, Berkshire Hathaway, Alphabet/Google, and Nike—have dual-class structures, and these structures have been increasingly adopted since the 2004 IPO of Google.²⁹ Conversely, loyalty shares (or tenured voting rights) do not affect the company's capital architecture because all shares are fungible and equal; instead, they confer an individual advantage under company bylaws to long-term shareholders, who are rewarded with enhanced voting rights for continuously holding the shares for a pre-established period.³⁰ There are some variations on these typical features, subject to local regulatory conditions. Although permitted under Delaware law, and already validated by Delaware Courts, loyalty shares are quite uncommon in the United States³¹ but are becoming increasingly popular in Europe, especially in France.³²

Dual-class shares and loyalty shares are both deviations from the *one share, one vote* rule, resulting in voting power disproportionate to equity shareholdings.³³ However, the many differences between them make it overly simplistic to regard loyalty shares as “dual-class shares in disguise.”³⁴

First, there are differences in the transferability of enhanced voting rights. Superior voting rights attached to special class shares are not lost on transfer.³⁵ This is the basis for one fundamental criticism of dual-class shares – they allow entrenchment by insulating controlling shareholders from the discipline of the market for corporate control.³⁶ By contrast, loyalty shares confer rights connected with the relevant shareholder's position and their relationship

²⁸ Google/Alphabet is a good example of a dual-class voting structure. When Google went public in 2004, the company listed class A shares (GOOGL) with one vote per share, while the founders retained class B shares with ten votes per share. In 2014, Google announced a stock split, with class A and B shareholders receiving a new non-voting C share (GOOG) for every share previously held. See Caley Petrucci, *Equal Treatment Agreements: Theory, Evidence & Policy*, YALE J. ON REG. (forthcoming 2023).

²⁹ Lucian A Bebhuk and Kobi Kastiel, *The Untenable Case for Perpetual Dual-Class Stock*, 103 VIRGINIA L. R. 591 (2017); Jill Fisch and Steven Davidoff Solomon, *The Problem of Sunsets*, 99 BUL. REV. 1060, 1065 (2019).

³⁰ Lucian A Bebhuk and Kobi Kastiel, *supra* note 29, at 610.

³¹ Mark J Roe and Federico Cenzi Venezze, *Will Loyalty Shares Do Much for Corporate Short-Termism?*, REVUE TRIMESTRIELLE DE DROIT FINANCIER (2021), 496; P Alexander Quimby, *Addressing Corporate Short-Termism Through Loyalty Shares*, 40 FLA. ST. U.L. REV. 403 (2012).

³² Christoph Van der Elst, *Do loyalty shares affect the engagement of shareholders? A study of the French CAC-40 companies*, REVUE INTERNATIONALE DES SERVICES FINANCIERS, no. 2 (2017), 475-476; Jill Fisch and Steven Davidoff Solomon, *supra* note 29, at 1077.

³³ See *One Share One Vote Rule*, NASDAQ (last visited Mar. 30, 2023), <https://www.nasdaq.com/glossary/o/one-share-one-vote-rule>.

³⁴ Alessio M Paces, *Exit, Voice and Loyalty from the Perspective of Hedge Funds Activism in Corporate Governance*, 9 ERASMUS L. REV. 214 (2016).

³⁵ *Id.*

³⁶ Bebhuk and Kastiel, *supra* note 29, at 602.

THE JOURNAL OF INTERNATIONAL BUSINESS & LAW

with the shares. It is generally understood that a transferee acquiring loyalty shares must hold them for the prescribed time period before receiving enhanced voting rights.³⁷ It seems undisputed that dual-class structures insulate controlling shareholders from the disciplinary force of the market for corporate control.³⁸ However, this does not mean that loyalty shares incentivize the market for corporate control. Since enhanced voting rights are lost on the sale of loyalty shares, the loyal shareholder cannot monetize the control premium, and is thus locked into the firm.³⁹

Second, there are relevant differences regarding equal treatment of shareholders.⁴⁰ Dual-class share structures privilege shareholders with enhanced voting rights – typically insiders such as founders, initial investors, and board members.⁴¹ This may be the result of one of three scenarios. Most commonly, it is a consequence of dual-class shares issuance before the IPO, in which the public can access only ordinary shares (or, in any case, shares with fewer votes).⁴² Second, it may follow from ordinary shares and superior voting shares having different liquidity conditions – or even from the latter shares not being listed – thus incentivizing investors to convert their superior voting shares into ordinary shares to sell them in the market.⁴³ After a certain period, the superior voting shares will be concentrated into the hands of insiders with medium and long-term goals.⁴⁴ The final scenario is unequal conditions for issuing dual-class shares, although this is generally not allowed and tends to provoke litigation from activist shareholders.⁴⁵ Loyalty shares, by contrast, grant the same rights to all shareholders who meet the required holding period.⁴⁶ As alternatives to the “one share, one vote” rule, a dual-class share structure gives rise to far more problems than a loyalty share structure, which is one main

³⁷ See DiVittorio, *supra* note 10, at 83-86 (There are exceptions. In Italy, art. 127^o-*quinquies*-3 establishes that, unless provided otherwise by the bylaws, loyalty voting rights may be transferred in the case of merger, spin-off, and *mortis causa* succession. It is argued that other transfers of shares should receive the same legal treatment, such as transfers to a trust with the same beneficial owners or between companies of the same group.); *see also* CODE DE COMMERCE (C. COM) (COMMERCIAL CODE) ART. L225-124 (FR.) (allows transfer of voting rights in *mortis causa* succession, liquidation of assets following a divorce, donation of shares, mergers, and spin-offs.).

³⁸ Bebchuk and Kastiel, *supra* note 29, at 602.

³⁹ See Roe and Venezze, *supra* note 31, at 478; *see also* Pereira, *supra* note 25.

⁴⁰ David J. Berger et al., *Tenure Voting and the U.S. Public Company*, 72 THE BUS. LAWYER 295, 297 (2017).

⁴¹ *Id.* at 303.

⁴² See Lucas Enriques et al., *The Case for an Unbiased Takeover Law (With an Application to the European Union)*, 4 HARV. BUS. L. REV. 85, 106 (2014) (This is increasingly common for IPOs in the United States, especially in technology companies); *see also* Bebchuk and Kastiel, *supra* note 29, at 594-96.

⁴³ Enriques et al., *supra* note 42, at 94-100.

⁴⁴ See Gregg A. Jarrell & Annette B. Poulsen, *Dual-Class Recapitalizations as Antitakeover Mechanisms: The Recent Evidence*, 20 J. FIN ECON. 129, 130 (1988); *see also* Valentin Dimitrov & Prem C. Jain, *Recapitalization of One Class of Common Stock into Dual-Class: Growth and Long-Run Stock Returns*, 12 J. CORP. FIN 342, 351 (2006); *see generally* Jason W. Howell, *The Survival of the U.S. Dual Class Share Structure*, 44 J. CORP. FIN 440, 449 (2006).

⁴⁵ Of the many notorious cases, the two most famous are the Facebook dual-class recapitalization of 2016 (aborted in 2017 after complex litigation), and the Google 2014 recapitalization. *See* Paul Lee, *Protecting Public Shareholders: The Case of Google's Recapitalization*, 5 HARVARD BUS. L. REV. 281 (2015); Mark J. Roe & Federico Cenzi Venezze, *Will Loyalty Shares Do Much for Corporate Short-Termism?*, 76 THE BUS. LAWYER 467, 497 (2021).

⁴⁶ *See* Roe, *supra* note 31, at 497.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

reason why some jurisdictions have favored loyalty shares for listed companies over the last decade.⁴⁷

Third, there are differences regarding share value. As superior voting rights in dual-class structures are transferrable to a third party, such shares are intuitively more valuable than shares with lower voting rights (*rebus sic standibus*).⁴⁸ There is value in enhanced voting rights. This value varies across countries and depends on several variables, such as the probability of a takeover, block-holding costs, and liquidity differences. Therefore, the extra value of enhanced voting shares will also vary.⁴⁹ On the contrary, loyalty shares will have a similar value – even amid a battle for control.⁵⁰

Fourth, there are functional differences. Dual-class share structures allow a group of shareholders to gain or maintain enhanced influence over the conduct of a company's business.⁵¹ Such influence is disproportionate to their shareholding and most often operates as an entrenchment device for the board, controlling shareholders, or other insiders. It is no coincidence that dual-class structures are most commonly used in tech companies whose founders are recognized by the investors as instrumental to the company's success, and whose rapid growth necessitated a number of funding rounds before an IPO.⁵² By contrast, loyalty shares are intended to counter short-termism by aligning the company's and shareholders' medium- and long-term interests via enhanced voting power over time.⁵³ Interestingly, there are some functional overlaps in practice; liquidity is only accessible by converting superior

⁴⁷ The adoption of a loyalty share regime is not neutral with respect to the balance of power between shareholders. Loyalty shares are uninteresting to some shareholders but precious to others. Thus, the equal treatment supposedly granted by loyalty shares may be somewhat superficial. Alessio M Paces, *Exit, Voice and Loyalty from the Perspective of Hedge Funds Activism in Corporate Governance*, 4 ERAMUS L. REV. 199 (2016).

⁴⁸ *Supervoters and Stocks: What Investors Should Know About Dual-Class Voting Structures*, FINRA (June 6, 2022), <https://www.finra.org/investors/insights/supervoters-stocks-what-investors-should-know-dual-class-voting>.

⁴⁹ Tatiana Nenova, *The Value of Corporate Voting Rights and Control: A Cross-Country Analysis*, 68 J. OF FIN. ECON. 325 (2003); Aswath Damodaran, *The Value of Control: Implications for Control Premiums, Minority Discounts and Voting Share Differentials*, 8 N.Y. UNIV. J. OF L. & BUS. 487 (2012); Paul Hanouna et al., *Value of Corporate Control: Some International Evidence*, (UNIV. OF SOUTHERN CALIF. MARSHALL SCH. OF BUS. Working Paper, Paper No. 01-4, 2001), <https://deliverypdf.ssrn.com/delivery.php?ID=545088089111022075023123126118093120007012007068065003094082105107029125002005020060047049125101115115030120029106046048032093078101070029126106004081008098027015017067088115117080117126002095069083118107024031110084093015109120112092103009102&EXT=pdf&INDEX=TRUE>; Luigi Zingales, *The Value of the Voting Right: A Study of the Milan Stock Exchange Experience*, 7(1) THE REV. OF FIN. STUDIES 125 (1994).

⁵⁰ A different problem is the market capitalization of dual-class firms. Most empirical literature concludes that dual-class firms trade at lower prices than single-class firms and that firm value decreases as the divergence between voting and cash flow rights increases. For this reason, when dual-class firms unify share classes, their market capitalization statistically increases. Scott B Smart et al., *What's in a Vote? The Short-and Long-Run Impact of Dual-Class Equity on IPO Firm Values*, 45(1) J. OF ACCT. AND ECON. 94 (2008) Beni Lauterbach & Anete Pajuste, *The Long-Term Valuation Effects of Voluntary Dual Class Share Unifications*, 31 J. OF CORP. FIN. 171 (2015); Fisch, *supra* note 29, at 1071; Karl V Lins, *Equity Ownership and Firm Value in Emerging Markets*, 38(1) J. OF FIN. AND QUANTITATIVE ANALYSIS 159, 181 (2003).

⁵¹ Ben McClure, *The Two Sides Of Dual-Class Shares*, INVESTOPEDIA (May 25, 2022), <https://www.investopedia.com/articles/fundamental/04/092204.asp>

⁵² *Id.*

⁵³ Patrick Bolton & Frédéric Samama, *Loyalty-shares: Rewarding long-term investors*, J. OF APPLIED CORP. FIN. 3 (2013); Quimby, *supra* note 31.

voting shares to listed ordinary shares,⁵⁴ while dual-class shares have a loyalty effect and strongly incentivize the shareholder to hold their shares,⁵⁵ and therefore aligning their interests with the company's in the medium to long term; loyalty shares can disrupt the balance of power⁵⁶ among shareholders. This explains why loyalty shares are interesting to some shareholders but not others.

Fifth, there are several differences concerning issuance procedures. A precondition for either multiple voting variant is an authorizing provision in the articles of association (or, in special circumstances, a legal provision). For loyalty shares, that provision suffices to allow increased voting on the conditions laid down, with no requirement for any subsequent issuance or conversion action.⁵⁷ Ordinary shares that accrue increased voting rights when held for a specified period are not special class shares.⁵⁸ By contrast, a dual-class status structure necessarily entails special class shares; beyond the relevant provision in the company bylaws, an issuance or conversion act is always required to issue special class shares.⁵⁹

Finally, there are different effects on liquidity. Special class shares under a dual-class structure grant the privilege of gaining and maintaining control of the company with fewer shares.⁶⁰ Insiders may thus sell more shares with little to no dilution of their controlling position. Under normal circumstances, the effect will be to increase the free float. The effect of loyalty shares is intuitively different, since their intention is to incentivize longer retention and the alignment of medium- to long-term interests between the company and shareholders.⁶¹ However, this conclusion is far from unequivocal. First, because the voting-enhancement premium of loyalty shares is not transferable, it has no economic value to some shareholders, and cannot disincentivize short-term strategies.⁶² This is most typically the case for small shareholders with no effective power. Second, to effectively influence voting in the short or medium term, an activist investor will be forced to buy and hold a larger share to overcome the diluted voting power of non-enhanced shares, leading to a decrease in the free flow.⁶³ Third, the controlling shareholder will normally be unwilling to dispose of part of its shares because

⁵⁴ Jason W. Howell, *The Dual Class Stock Structure in the United States: A New Dataset and an Examination of Firms Who Leave the Structure*, UNIV. OF GA., (2010), https://getd.libs.uga.edu/pdfs/howell_jason_w_201005_phd.pdf.

⁵⁵ Mark J. Rowe & Federico Cenzi Veneze, *Will Loyalty Shares Do Much for Corporate Short-Termism*, 76 BUS. LAW. 467, 474 (2021).

⁵⁶ *Id.* at 473.

⁵⁷ Paul Hodgson, *Dual Class Share Structures: The European Experience*, ISS INSIGHTS (Feb. 6, 2023), <https://insights.issgovernance.com/posts/dual-class-share-structures-the-european-experience/>.

⁵⁸ François Belot, Edith Ginglinger et al., *Encouraging long-term shareholders: The effects of loyalty shares with double voting rights*, UNIVERSITÉ PARIS-DAUPHINE 3475429, 3-4 (2019).

⁵⁹ That was the case for the so-called dual-class recapitalizations that were very popular in the United States in the 1980s, and is also necessary for companies that want to move from a dual-class structure to a single-class structure. Dimitrov & Jain, *supra* note 44; Jarrell & Poulsen, *supra* note 44.

⁶⁰ Rowe & Veneze, *supra* note 506.

⁶¹ The effect of loyalty shares on liquidity remains unclear, although some empirical evidence indicates a negative impact, which may seem intuitive. Other effects have also been indicated, particularly an increase in volatility. See Bolton and Samama, *supra* note 53; Roe and Veneze, *supra* note 55; Belot, et al., *supra* note 58.

⁶² *Loyalty Shares: Limited Use Structure or Corporate Game Changer*, ecgi (Feb. 28, 2019), <https://www.ecgi.global/news/loyalty-shares-limited-use-structure-or-corporate-game-changer>.

⁶³ Rowe *supra* note 55, at 483-84.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

the voting privilege would be lost by transferring the position of control – the control premium would become a non-appropriable, non-monetizable value.⁶⁴

3. MVS IN CONTINENTAL EUROPE IN THE EARLY 20TH CENTURY

Preferred shares were first issued in Germany in the mid-19th century.⁶⁵ Known as *Prioritäts-Aktien*, these shares were more akin to bonds than preferred stock, known as *proprio sensu*; *proprio sensu* were fixed-income securities paying interest and giving the right to capital repayment after maturity, while granting no residual right to company earnings nor any right to vote in general meetings.⁶⁶ The 1897 *Handelsgesetzbuch* regulated this matter, allowing the issuance of preferred shares and of MVS.⁶⁷ However, their popularity was quite limited until the 20th century.⁶⁸

The massive popularization of enhanced voting shares (a movement also known as *Massenhafte Eiführung von Mehrstimmrechtaktien*) in Germany after the First World War is explained by similar factors to those encountered in other jurisdictions like national protectionism against foreign investors, a very difficult macroeconomic environment combining hyperinflation with currency devaluation, and the urgency to recapitalize companies in very difficult conditions for attracting investment.⁶⁹ Dual-class voting structures increased exponentially after the end of the war (albeit slowing with the 1923/24 monetary reforms). In 1925, 842 of the 1,595 companies listed in the *Berliner Börse* used MVS (almost 40% of the votes of the *Statistischen Reichsamts* sample were held by shareholders holding 2.4% of the share capital).⁷⁰ To put this impressive number in perspective, in 1935 only 332 of the 888 companies with listed shares had MVS.⁷¹

With no limits on the number of votes that could be granted per share, insiders were able to perpetrate abuses to control the architecture of the company's equity.⁷² Such insiders included board members, families controlling the company, their friends or professionally

⁶⁴ *Id* at 47.

⁶⁵ Tilman Bezenberger, "Vorzugsaktien ohne stimmrecht", *Aktiengesetz* (1991), 5–7.

⁶⁶ *Id.*

⁶⁷ *Id.*

⁶⁸ Some scholars even reference the *Berliner Börse* opposing the listing of shares with multiple voting rights in 1912, in a set of events somewhat similar to a later occurrence in the NYSE. Richard Passow, *Die Aktiengesellschaft: Eine Wirtschaftswissenschaftliche Studie*, vol. 5 (G. Fischer, 1922), 244.

⁶⁹ Arguably, some of these grounds worked more as *pretexts* than genuine reasons, mainly when multiple voting shares began being abused, and when family groups and banks subscribed to privileged shares with super-enhanced votes (mostly on credit) and subsequently sold ordinary shares to general investors. Bezenberger, *supra* note 65, at 8; Julian Franks, Colin Mayer et al., "The origins of the German corporation–finance, ownership and control", *Review of Finance* 10, no. 4 (2006).

⁷⁰ Arno Aron, *Die Kapitalveränderungen deutscher Aktiengesellschaften nach dem Kriege* (Berlin: Spaeth & Linde, 1927); Felix Selgert, "Börsenzulassungsstellen, Reichsregierung und die (Selbst-) Regulierung der Mehrstimmrechtsaktie, 1919-1937", *Jahrbuch für Wirtschaftsgeschichte/Economic History Yearbook* 59, no. 1 (2018), 83–84.

⁷¹ Bezenberger *supra* note 65, at 8-9.

⁷² Julian Franks, Colin Mayer et al., "The origins of the German corporation–finance, ownership and control", 4 *REVIEW OF FINANCE* 10, (2006), 6.

related persons, banks, and even the state.⁷³ There are records of companies granting thousands to tens of thousands of votes per share, resulting in unimaginable levels of distortion.⁷⁴

In France, the Law of November 16, 1903 regulated privileged shares, also known as *actions de priorité*.⁷⁵ These were originally designed as preferred shares, representing ownership in a corporation, and conferring a priority claim on the company's assets and earnings: *actions de priorité* granted enhanced cash flow rights.⁷⁶ This legal regime even allowed privileged shares with an interest rate, a legal structure again very close to bonds but with some interesting differences; however they did not qualify as debt and dividend payments were contingent on distributable profit.⁷⁷

Over time, the flexibility of the 1903 Law took its spirit much further than was initially intended. Article 34 defined *actions de priorité* as granting certain benefits in relation to the other shares, or granting preferred rights in relation to dividends, liquidation, or both (“*jouissant de certains avantages sur les autres actions, ou conférant des droits d’antériorité, soit sur les bénéfices, soit sur l’actif social, soit sur les deux*”).⁷⁸ Consequently, no express constraints on the nature of the special rights embedded in these shares, including economic rights or rights to be appointed to the board of directors, or multiple voting rights.⁷⁹ This lack of restrictions on *actions de priorité* led a few French companies to begin issuing MVS. The first recorded case involved *Société Centrale des Banques de Province* in 1911 and gave rise to some controversy.⁸⁰ However, MVS became popular only after the end of the First World War and especially in the second half of the 1920s.⁸¹ In 1922, four years after the war ended, forty French companies with MVS were registered. By 1931, the number had increased to over one thousand.⁸² After the second half of the 1920s, *actions de priorité* effectively meant MVS.

The massive popularization of MVS in France also brought associated abuse in the form of disproportionate votes (although not as disproportionate as in Germany) – in the most extreme cases, privileged shares granted twenty or twenty-five more votes than ordinary

⁷³ *Id.*

⁷⁴ Karsten Heider, “Kommentierung des §12, Rn.1-5”, in *Münchener Kommentar zum Aktiengesetz* (München: 2019); Franks *supra* note 69; Selgert, *supra* note 70, at 84–85.

⁷⁵ The Law of July 9, 1902, already regulated privileged shares. However, questions were raised as to whether the 1902 Law could be applied to companies already incorporated, given the principle of equal treatment of shareholders (particularly where this was expressly set out in the bylaws). The pertinence of such doubts led to approval of the Law of November 16, 1903, which was expressly applicable to companies yet to be incorporated and to companies already incorporated. Georges Ripert and René Roblot, *Traité de droit commercial: Commerçants, actes de commerce* (LGDJ, 1989), 850. It is also worth mentioning that the 1903 Law was approved in special circumstances with the intention of attracting investment in the *Compagnie des Messageries Maritimes*, whose delicate financial situation necessitated urgent capitalization.

⁷⁶ *Introduction of Preferred Shares in French Law*, Jones Day (Sept. 2004) <https://www.jonesday.com>.

⁷⁷ On fixed dividend/interest rate shares, see PAUL PIC, EMILE BOUVIER ET AL., *DES SOCIÉTÉS COMMERCIALES* 165-68 (1925); see also CHARLES LEON LYON-CAEN AND LOUIS RENAULT, *MANUEL DE DROIT COMMERCIAL* 174-75 (1928); see also HENRI DECUGIS, *TRAITE PRATIQUE DES SOCIÉTÉS PAR ACTIONS* 76-78 (1919).

⁷⁸ See Statuts du 27 avril 1960 de la Société d'énergie nucléaire franco-belge des Ardennes, FANC (last accessed Mar. 30, 2023).

⁷⁹ See *Introduction of Preferred Shares in French Law*, JONES DAY (Sept. 2004).

⁸⁰ See Dominique Plihon, *Crises et batailles boursières en France aux XX e et XXI e siècles*, 687 *REVUE HISTORIQUE* 755, 755 (2018).

⁸¹ See *id.*

⁸² See GEORGES DANOS, *LES ACTIONS A VOTE PLURAL* 143 (1922); see also Georges Lanusse, *Statistique des actions à vote plural*, 72 *JOURNAL DE LA SOCIÉTÉ FRANÇAISE DE STATISTIQUE* 217, 217-18 (1931)

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

shares.⁸³ With no legislative limits on multiple voting and with the need to recapitalize companies and create new ways to attract investors, distortions became generalized. As early as 1928, Lyon-Caen was already calling for a legislative intervention to prohibit or limit MVS.⁸⁴

There are clear similarities between the course taken by Italian law and what happened in France. Article 164 of the 1882 *Codice Commerciale* determined that all shares were granted equivalent rights unless the articles of association provided otherwise (“*le azioni conferiscono ai loro possessori uguali diritti se non è stabilito diversamente nell’atto costitutivo*”).⁸⁵ Article 157 also established that each shareholder was entitled to one vote per share (as a rough interpretation of the rule) for up to five shares; shareholders with between six and one hundred shares were entitled to one more vote for each additional five shares; and shareholders with over one hundred shares were entitled to one more vote for each additional twenty-five shares.⁸⁶ This rule distributed voting rights on the assumption that each shareholder should have proportionately less power than risk.⁸⁷ However, the final part of article 157 expressly set out that the rule was derogable (“*nell’atto costitutivo e nello statuto*”).

In the early years, there was no consensus on whether multiple voting rights were compatible with the capitalist rule of majority formation, nor on whether article 164 only targeted special cash flow rights and thus excluded special voting rights.⁸⁸ However, the general opinion was that article 164 should be read openly, such that voting rights fell within its scope.⁸⁹

Like developments in Germany and France following the First World War, the popularity of MVS increased exponentially in Italy, also bringing abusive cases of disproportionate voting rights.⁹⁰ As early as 1924, this problem was a core concern for the commission appointed to reform the *Codice Commerciale*. This commission ultimately advocated a compromise, accepting MVS (*azioni a voto plurimo*) but limiting the overall number of votes corresponding to such shares to below the number of votes of all outstanding shares; however, this proposal was refused by the working group.⁹¹ Several Italian companies established multiple voting in their bylaws; the number of votes per privileged share ranged from one to two hundred, although generally it was either five or ten.⁹² Such shares were mainly

⁸³ See *id.* at 218-19; see also Muriel Petit-Konczyk, *Big Changes in Ownership Structures-Multiple Voting Shares in Interwar in France*, (University of Antwerp 2006) https://papers.ssrn.com/sol3/papers.cfm?abstract_id=944808; see also J.B. SIREY, *RECUEIL GENERAL DES LOIS ET DES ARRETS*, 595 (1924); see also Guido Sadar, *Les privilèges de vote dans les sociétés anonymes*, 70 *GIORNALE DEGLI ECONOMISTI E RIVISTA DI STATISTICA*, 294, 295 (1930); see also PIC, *supra* note 77, at 168–172; see also RIPERT, *supra* note 75, at 854–855; see also Georges Ripert, *Aspects Juridiques du Capitalisme Moderne*, 6 *REVUE ECONOMIQUE* 888, 889 (1951).

⁸⁴ See LYON-CAEN, *supra* note 77, at 175.

⁸⁵ See Appunti Luis, *Dritto Commerciale*, <http://www.appuntiluiss.it/wp-content/uploads/2014/07/Ante-DIRITTO-COMMERCIALE-II-m-c-.pdf> (last visited Mar 30, 2023).

⁸⁶ See Lorenzo Stanghellini, *Corporate Governance in Italy, Strong Owners, Faithful Managers. An Assessment and a Proposal for Reform*, *IND. INT’L & COMP. L. REV.* 121 (1995).

⁸⁷ See Del Regno D’Italia, *Codice di Commercio pel regno d’Italia*, *Gazzetta Ufficiale*, Apr. 6, 1882; see also Francesco Lombardo & Giuliano Marzi, *In Brief: Liquidation and Reorganization Processes in Italy*, *LEXOLOGY* (Nov. 16, 2022), <https://www.lexology.com/library/detail.aspx?g=842a9099-b4c5-4e65-a2ee-df5a99dfa1ce>; see also MICHELE LEONE, *IL VOTO PLURIMO NEL MERCATO FINANZIARIO* 24-25 (2015).

⁸⁸ See Marco Ventoruzzo, *The Disappearing Taboo of Multiple Voting Shares: Regulatory Responses to the Migration of Chrysler-Fiat*, *ECGI*, 5 (March 2015) http://ssrn.com/abstract_id=2574236.

⁸⁹ See Del Regno D’Italia, *Codice di Commercio pel regno d’Italia*, *Gazzetta Ufficiale*, Apr. 6, 1882.

⁹⁰ See Ventoruzzo, *supra* note 88.

⁹¹ See *id.* at 15.

⁹² Marco Ventoruzzo, *The Disappearing Taboo of Multiple Voting Shares: Regulatory Responses to the*

THE JOURNAL OF INTERNATIONAL BUSINESS & LAW

reserved for founders of the company or entities close to them. Like France, privileged shares became a popular device for preventing or limiting the acquisition of control by foreign investors.⁹³ It thus became common for bylaw provisions to allow only Italian citizens or companies to own privileged shares -- this rule has led to several complex court cases.⁹⁴

4. REACTIONS TO ABUSIVE USE OF MVS

Limiting shareholders' capitalist powers was a dominant principle during most of the 19th century; in other words, majority voting in general meetings should reflect the collective will of several shareholders, as opposed to an imposition of the voting power of one shareholder (regardless of how much the latter had invested).⁹⁵ In *Taylor v. Griswold* (1834),⁹⁶ the New Jersey Supreme Court criticized the popularization of rules in bylaws that attributed one vote per share (at least in the absence of specific legislation):

[T]he tendency, at least, the apparent tendency, of the by-law in question, is to encourage speculation and monopoly, to lessen the rights of the smaller stockholders, depreciate the value of their shares, and throw the whole property and government of the company, into the hands of a few capitalists; and it may be, to the utter neglect or disregard of the public convenience and interest.⁹⁷

This principle was usually regulated using one of two legal formulas: either scaled voting provisions that distributed voting rights such that each shareholder had proportionately less power than risk, or legal voting caps that prevented any shareholder from voting with more than a certain percentage of shares (typically 10% to 20%).⁹⁸ One of the few exceptions was the *Allgemeines Deutsches Handelsgesetzbuch* (ADHGB) in Germany in 1861, which authorized a direct proportion between the numbers of votes and shares, with no mandatory voting cap.⁹⁹

In some countries, this limitation of voting power lasted until the late 20th century. One example is Portugal, where the combination of MVS, (Decree no. 1.645 of 15 June 1915)

Migration of Chrysler-Fiat, ECGI (Mar. 2015) http://ssrn.com/abstract_id=2574236.

⁹³ Francesco Lombardo & Giuliano Marzi, *In Brief: Liquidation and Reorganization Processes in Ital*, LEXOLOGY (Nov. 16, 2022), <https://www.lexology.com/library/detail.aspx?g=842a9099-b4c5-4e65-a2ee-df5a99dfa1ce>.

⁹⁴ See Vittorio, *supra* note 10; see also Tombari, *supra* note 10.

⁹⁵ Henry Hansman & Mariana Pargendler, *The Evolution of Shareholder Voting Rights: Separation of Ownership and Consumption*, 123 YALE L.J. 948 (2014).

⁹⁶ *Taylor v. Griswold*, 14 N.J.L. 222 (N.J. 1834).

⁹⁷ David L. Ratner, *Government Of Business Corporations: Critical Reflections on the Rule of One Share One Vote*, 56 CORNELL L. REV. 10 (1970); see also Colleen A. Dunlavy, *Social Conceptions of the Corporation: Insights From the History of Shareholder Voting Rights*, 63 WASH. & LEE L. REV. 1347, 1368 (2006).

⁹⁸ See Ratner, *supra* note 97, at 10; see also Dunlavy, *supra* note 97, at 1368.

⁹⁹ See Dunlavy, *supra* note 97, at 1368.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

with mandatory voting caps, (article 183 of the Commercial Code of 1888) effectively prevented abuses by the controlling shareholder.¹⁰⁰

Other legal systems that did not impose mandatory voting caps or scaled voting provisions were more open to abuse and, consequently, started limiting or even prohibiting MVS. In France, for instance, the Law of April 26, 1930, banned new issuances of privileged voting shares,¹⁰¹ while the Law of November 13, 1933, suppressed existing MVS by imposing the proportionality rule as a principle of public order, as well as maintaining two main exceptions (concession-holding companies outside metropolitan France and mixed-economy companies).¹⁰²

Italy followed a similar course with the approval of a new Civil Code in 1942, which underwent several changes after the fall of the Mussolini regime, notably in matters of corporate law.¹⁰³ Voting was made subject to the proportionality principle, with derogation allowed only for non-listed companies (and in the very exceptional case of limited voting shares).¹⁰⁴ Even preferential non-voting shares were banned,¹⁰⁵ and article 2351.3 expressly prohibited MVS (“*non possono emettersi azioni a voto plurimo*”).

In Germany, after several cases of abuse, the 1937 reform agenda faced strong pressure to ban MVS. Legislators ultimately adopted a compromise solution: §12 of the 1937 *Aktiengesetz* (AktG) prohibited MVS but reserved discretion for the government to authorize MVS upon a company’s request, if justified as in the company’s best interests (“*Wohl der Gesellschaft*”).¹⁰⁶ In a similar course of events, the preliminary draft of the 1965 AktG proposed

¹⁰⁰ Reuters, *Portugal to End Shareholder Vote Cap in Takeovers*, (Aug. 17, 2011) <https://www.reuters.com/article/portugal-takeovers/portugal-to-end-shareholder-vote-cap-in-takeovers-idUSLDE77G0Z320110817>.

¹⁰¹ Caroline Coupet, *L'attribution du droit de vote dans les sociétés* (LGDC, 2012); Marco Ventoruzzo, *The Disappearing Taboo of Multiple Voting Shares: Regulatory Responses to the Migration of Chrysler-Fiat*, EUR. CORP. GOVERNANCE INST. (Mar. 2015), https://www.ecgi.global/sites/default/files/working_papers/documents/SSRN-id2574236.pdf; Muriel Petit-Konczyk, “Big Changes in Ownership Structures-Multiple Voting Shares in Interwar in France”, Available at SSRN 944808 (2006).

¹⁰² Such exceptions were subsequently preserved, notably by the 1966 reform. Georges Ripert and René Roblot, *Traité de droit commercial: Commerçants, actes de commerce*, 854; Henry Solus, *La réforme du droit des sociétés par les décrets-lois de 1935 et 1937: Constitution. Publicité. Nullités. Administration et contrôle. Bilans et comptes. Actionnaires. Obligataires* (Sirey, 1938), 276–277; Jean Escarra, Edouard Escarra et al., *Traité théorique et pratique de droit commercial*, vol. 2 (Sirey, 1951), 173.

¹⁰³ For an outlook on the so-called *defascization* of the Italian Civil Code, see Mario Campobasso, Pietro Abbadesse et al., *Le società per azioni: Codice civile e norme complementari*, 1, 32; Giulio Sandrelli and Marco Ventoruzzo, “Classes of shares and voting rights in the history of Italian corporate law”, 6.

¹⁰⁴ See Lorenzo Stanghellini, *Corporate Governance in Italy: Strong Owners, Faithful Managers. An Assessment and a Proposal for Reform*, 6 IND. INT’L & COMP. L. REV. 91, 104 (1995) (discussing how under the Italy’s Civil Code of 1942 shareholders in Italian companies enjoy a relatively high amount of power and “the law prevents a dilution of their voting rights by means of multiple voting shares and sharply limits departures from the “one share one vote” principle.”).

¹⁰⁵ Francesco Lombardo & Giuliano Marzi, *In Brief: Liquidation and Reorganization Processes in Ital*, LEXOLOGY (Nov. 16, 2022), <https://www.lexology.com/library/detail.aspx?g=842a9099-b4c5-4e65-a2ee-df5a99dfalce>. See Stanghellini, *supra* note 104 (stating that non-voting cumulative preferred stock “gives the stockholder an absolute right to the dividend, provided that there are earnings and under Italy’s Civil Code only listed companies have the authority to issue this form of stock”). Damiano di Vittorio, *Le azioni a voto potenziato: dinamiche societarie e analisi d’impatto della maggioranza del voto sui corsi azionari di società quotate*, 23–24.

¹⁰⁶ Julian Franks, Colin Mayer et al., “The origins of the German corporation—finance, ownership and control”, *Review of Finance* 10, no. 4 (2006).

to completely ban MVS but various pressures led to the final version again allowing an exception, albeit subject to even stricter conditions.¹⁰⁷ In 1998, with the KonTraG (*Gesetz zur Kontrolle und Transparenz im Unternehmensbereich*), Germany finally prohibited MVS under all circumstances.¹⁰⁸ This prohibition still stands.

Finally, reference should be made to Spain, where MVS were never as popular as elsewhere.¹⁰⁹ The distortion problems caused by MVS never became as severe in Spain. Nonetheless, the 1951 *Ley de Sociedades Anónimas* expressly prohibited MVS,¹¹⁰ following the general European trend. This prohibition was maintained in the 1989 Law and in the *Ley de Sociedades de Capital* of 2010.¹¹¹

5. THE UNITED KINGDOM'S EXPERIENCE WITH MVS

The UK regulatory environment is, and has been, among the most liberal legal frameworks on the rights and obligations inherent to shares, particularly concerning MVS.¹¹²

¹⁰⁷ After the 1965 reform, MVS were authorized in fewer than two-dozen cases. Karsten Heider, “Kommentierung des §12, Rn.1-5”.

¹⁰⁸ See Aktiengesetz [AktG] [Stock Corporation Act], Sept. 6, 1965, last amended by Gesetz [G], Aug. 7, 2021, BGBl. I at 1142, art. 5, §12 (Ger.), <https://www.nortonrosefulbright.com/-/media/files/nrf/nrfweb/imported/german-stock-corporation-act.pdf> (Section 12(2) of the German Stock Corporation Act states “multiple voting shares shall be prohibited.”); See also *Multiple Voting Rights*, BORSE FRANKFURT, <https://www.boerse-frankfurt.de/en/know-how/glossary/multiple-voting-rights> (last visited Mar. 27, 2023); Julian Franks, Colin Mayer et al., “The origins of the German corporation—finance, ownership and control”, *Review of Finance* 10, no. 4 (2006); See also Ulrich Jürgens and Joachim Rupp, *The German system of corporate governance: Characteristics and changes*, ECONSTOR (May 2002), <https://www.econstor.eu/bitstream/10419/50757/1/348829639.pdf> (discussing how the 1998 Control and Transparency Act, known as KonTraG, brought changes to corporate governance institutions in Germany, including a ban on multiple voting).

¹⁰⁹ See generally Aurelio Gurra Martínez, *The Case Against the Implementation of Loyalty Shares in Spain*, UNIV. OF OXFORD: FACULTY LAW BLOGS (July 9, 2019), <https://blogs.law.ox.ac.uk/business-law-blog/blog/2019/07/case-against-implementation-loyalty-shares-spain>.

¹¹⁰ See Benito Arruñada, *Control y Regulación de la Ley de Sociedades Anónimas de 1951*, ALIANZA ED. (1990), at 88, <https://www.arrunada.org/files/research/ARRU%C3%91ADA%201990%20Control%20y%20regulaci%C3%B3n%20de%20la%20SA.pdf> (discussing how under the provisions of the 1951 Ley de Sociedades Anónimas limited the percentage of votes for each shareholder within a company regardless of the number of shares held. Essentially, it limited the maximum number of votes that could be cast by a single shareholder).

¹¹¹ There were other examples of jurisdictions prohibiting MVS around this time. The Brazilian case offers an interesting parallel to what was happening in Europe: Decree no. 21.536 of June 15, 1932, banned multiple voting (§ 4 of article 1) around the same time as the introduction of preference shares in a very open manner. This prohibition was maintained even after Law no. 6.404 of 1976 extended the regime for issuing preference shares and introduced the so-called *regime de responsabilização do acionista controlador*. On the evolution of the Brazilian regime, see *Royal Legislative Decree 1/2010 of 2 July, Which Approves the Revised Text of The Companies Act of Capital*, GLOB. REGUL., <https://www.global-regulation.com/translation/spain/1440016/royal-legislative-decree-1-2010-of-2-july%252c-which-approves-the-revised-text-of-the-companies-act-of-capital.html> (last visited Mar. 29, 2023); see also *Lack of Proportionality Between Ownership and Control: Overview and Issues for Discussion*, OECD (Dec. 2007), at 14, 16, 20, <https://www.oecd.org/daf/ca/40038351.pdf>.

¹¹² In 1962, the Jenkins Committee on Company Law contemplated recommending the prohibition of MVS but ultimately concluded that this would constitute a non-acceptable intervention in the freedom of investors. The committee’s report concludes thus: “some said that risk-bearing shares should carry votes proportionate to their interest; others that freedom of contract could not be interfered with and that there was a price for everything, including non-voting shares. The Committee had given no opinion upon the merits of those arguments. The majority were against legislation but recommended additional rights for shareholders”

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

There, the share capital of a company may consist of more than one class of shares. Under section 629 of the Companies Act 2006, a type of share forms a separate class if the rights attached to it are uniform and differ from those attached to other shares in the company:

- (1) For the purposes of the Companies Acts shares are of one class if the rights attached to them are in all respects uniform.
- (2) For this purpose, the rights attached to shares are not regarded as different from those attached to other shares by reason only that they do not carry the same rights to dividends in the twelve months immediately following their allotment.¹¹³

The most common classes of shares include ordinary, preference, and deferred shares.¹¹⁴ Ordinary shares (or common stock) are entitled to residual cash flow rights; dividend rights subordinated to the rights of preferred shareholders.¹¹⁵ If a company has a single class of shares, they will usually be classified as ordinary shares. Under part 17, chapter 3 of the Companies Act, these are “shares other than shares that as respects dividends and capital carry a right to participate only up to a specified amount in a distribution.”¹¹⁶ Ordinary shares usually grant homogenous voting rights: one vote per share or one vote per higher number of shares, however, nothing prevents the existence of different classes of ordinary shareholders with different voting rights.¹¹⁷ Thus, under English law, voting strictly depends on the rules set out in the bylaws; in the absence of a relevant provision, one vote is granted to each shareholder with a nominal value of £10 (sections 284(1) and (3), Companies Act 2006).¹¹⁸

This freedom is mainly used in the establishment of financial dividend rights, especially by listed companies. In practice, the issuance of shares with enhanced voting rights is quite unusual.¹¹⁹ One of the few exceptions is private equity transactions: investors may

(<https://www.jstor.org/stable/41139654>). See Paul Davies, *Shareholders in the United Kingdom*, EUR. CORP. GOVERNANCE INST (Jan. 2015), <https://deliverypdf.ssrn.com/delivery.php?ID=323091117068089004125004127110096066042042006017051050095107119101097117126100113099022017101055107098026098005005019117023029116070036048063075099112106066113113105054065003001004095117104119067083012014029030118125120122013074087068031090011122098067&EXT=pdf&INDEX=TRUE>.

¹¹³ Companies Act 2006, UK Public General Acts 2006 c.46 Part 17 (Jan. 10, 2009), <https://www.legislation.gov.uk/ukpga/2006/46/part/17/chapter/9/crossheading/introductory/2023-02-25?view=plain+extent>.

¹¹⁴ See Abby Watson, *Classes of Shares*, HARPERJAMES (Aug. 4, 2021), <https://harperjames.co.uk/article/classes-of-shares/>; see also HM Revenue & Customs, *CG50203 - Definitions: Different Classes of Share*, GOV.UK (Mar. 13, 2023), <https://www.gov.uk/hmrc-internal-manuals/capital-gains-manual/cg50203>.

¹¹⁵ See Aswath Damodaran, *Claims on Equity: Voting and Liquidity Differentials, Cash flow Preferences and Financing Rights*, STERN SCHOOL OF BUSINESS (Aug. 14, 2008), <https://pages.stern.nyu.edu/~adamodar/pdfiles/papers/equityclaims.pdf>.

¹¹⁶ Companies Act 2006, UK Public General Acts 2006 c.46 Part 17, 560(1)(b).

¹¹⁷ Depending on the bylaws, it is even possible (although unusual) to issue ordinary shares with no voting rights. Pennington’s classic paper describes such shares as follows: “even more of a misshapen monster is the voteless ordinary share, usually labelled as a Class ‘A’ ordinary share to distinguish it from the real ordinary shares which do carry votes.” Robert R. Pennington, *The Investor and the Law* (MacGibbon & Kee, 1968),

¹¹⁸ See Companies Act 2006, UK Public General Acts 2006 c.46 Part 13, 284(1), 284(3); see also Damodaran, *supra* note 115; see also *What Voting Rights do Shares Have?*, COMPANY LAW SOLUTIONS, <https://www.companylawclub.co.uk/what-voting-rights-do-shares-have> (last visited Apr. 3, 2023, 7:12 AM).

¹¹⁹ See Damodaran, *supra* note 115; see also Federico Cenzi Venezze, *The Costs of Control-Enhancing Mechanisms: How Regulatory Dualism Can Create Value in the Privatization of State-Owned Firms in Europe*,

THE JOURNAL OF INTERNATIONAL BUSINESS & LAW

subscribe for preference shares that confer enhanced voting rights in specific circumstances, such as the company being in material breach of certain agreements, or weighted voting rights if the company fails to achieve certain performance targets, enabling investors to cast sufficient votes to pass or block any resolution to wind up the company or to appoint or remove directors.¹²⁰ These step-in rights give investors the means to obtain control of the company should the management team not perform as expected.¹²¹

Preference shares usually confer a preferential right compared to other classes of shares.¹²² The nature of such preferential rights are not clearly established, but usually relate to priority payment of dividends and/or a priority repayment of capital on the winding up of the company.¹²³ Preference shares commonly rank ahead of ordinary shares as to dividends/capital on a winding up event, being fixed-income (and fixed-capital) shares. If voting rights are not specifically excluded or restricted, the holders of preference shares have equal voting rights. However, that is unusual. Preference shares are typically non-voting shares or confer only limited voting rights.

However, this liberal legal environment concerning MVS did not create a landscape in which many companies adopted such provisions.¹²⁴ On the contrary, the 2007 *Report on the proportionality principle in the European Union* makes the following important observation:

BP (Oil & Gas) is the only company in the sample featuring multiple voting rights, having issued 8% Cumulative First Preference Shares and 9% Cumulative Second Preference Share[s] alongside the ordinary shares. Ordinary share[s] are about 99.7% of the total outstanding capital. The distortion of the one share – one vote principle is extremely limited as the multiple voting shares represent less than 0.06% of outstanding share capital and each of these preference shares actually has less voting rights than the ordinary share.¹²⁵

Similarly, the freedom to use other control enhancement mechanisms (CEMs) scarcely distorts the *one share, one vote* principle. The same report states:

In the United Kingdom, for example, most of the CEMs discussed in this Study are not prohibited by the local legislation (in fact, ten out of the

HARVARD LAW SCHOOL (Aug. 29, 2013), https://dash.harvard.edu/bitstream/handle/1/10985156/cenzi_llmpaper.pdf?sequence=1.

¹²⁰ See Jason Fernando, *What Are Preference Shares and What Are the Types of Preferred Stock?*, INVESTOPEDIA (Jun. 24, 2022), <https://www.investopedia.com/terms/p/preference-shares.asp#toc-what-are-the-main-types-of-preference-shares>; see also Simon Beddow & Chris Hale, *Preference shares: In a class of their own*, TRAVERS SMITH BRAITHWAITE (Oct. 1, 1995), <https://us.practicallaw.thomsonreuters.com/2-100-3412>.

¹²¹ See Beddow & Hale, *supra* note 120.

¹²² See Watson, *supra* note 114; see also Damodaran, *supra* note 115; see also C Alan Dignam and John Lowry, *Company Law* (Oxford UP, 2020), 176.

¹²³ See Lee Beng Tat, *Corporate Recapitalizations And The Elimination Of Preferred Dividend Arrears: The American Lesson*, SING J. OF LEGAL STUDIES 435, 440, 442 (1992).

¹²⁴ See Marc T. Moore, *Designing Dual-Class Sunsets: The Case for a Transfer-Centered Approach*, 12 WM. & MARY BUS. L. REV. 93, 111 (2020).

¹²⁵ *Report on the Proportionality Principal in the European Union*, EUROPA (Jan. 11, 2016), <https://ec.europa.eu/docsroom/documents/14881/attachments/2/translations/en/renditions/pdf>.

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

thirteen CEMs discussed in this Study are available for use by British companies). Nevertheless, market practice and market expectations do not encourage the use of many of the available CEMs. Out of the twenty recently listed United Kingdom companies surveyed for the purposes of this Study, none have introduced CEMs. Out of the twenty large United Kingdom companies, only one featured the use of multiple voting rights shares and none of these companies introduced non-voting shares (without preference), pyramid structures, or cross-shareholdings, although these CEMs are permitted under the United Kingdom legislation.¹²⁶

As the report notes, several forces in the United Kingdom created a legal system that is extremely liberal regarding CEMs as well as a market in which listed companies are not encouraged to use them.

In particular, there is concurrent historical market pressure from the “superpowers” of institutional investors¹²⁷ and the weight of operating traditions on regulated markets. Institutional investors have mostly exercised influence through trade associations such as the Association of British Insurers and the National Association of Pension Funds.¹²⁸ The strength of their influence is clearly implied by the many years of self-regulation by the City or City-based statutory agencies.¹²⁹ This leads some scholars to conclude that the discouragement of listed companies using MVS (and other CEMs) is primarily market driven, with only some limited impact from regulatory options.¹³⁰ Until recently, there was no regulatory limitation on the listing of shares with unequal voting rights.¹³¹ This only changed in 2014 with amendments to the UK Listing Rules for admission to the main market—the so-called premium market.¹³² Under Premium Listing Principle 4:

[W]here a listed company has more than one class of securities admitted to premium listing, the aggregate voting rights of the securities in each class

¹²⁶ *Id.*

¹²⁷ See Flora Huang, “Dual Class Shares Around the Top Global Financial Centres”, *Journal of Business Law* (2017), 11.

¹²⁸ See Chris Vellacott, *UK investors seek common voice in dealings with boardrooms*, Reuters (Mar. 26, 2013), <https://www.reuters.com/article/britain-shareholders/uk-investors-seek-common-voice-in-dealings-with-boardrooms-idUSL5N0CI2BD20130326>.

¹²⁹ See Paul Davies, *Shareholders in the United Kingdom*, Eur. Corp. Governance Inst (Jan. 2015), <https://deliverypdf.ssrn.com/delivery.php?ID=323091117068089004125004127110096066042042006017051050095107119101097117126100113099022017101055107098026098005005019117023029116070036048063075099112106066113113105054065003001004095117104119067083012014029030118125120122013074087068031090011122098067&EXT=pdf&INDEX=TRUE>.

¹³⁰ See Federico Cenzi Venezze, *The Costs of Control-Enhancing Mechanisms: How Regulatory Dualism Can Create Value in the Privatization of State-Owned Firms in Europe*, *Harvard Law School* (Aug. 29, 2013), https://dash.harvard.edu/bitstream/handle/1/10985156/cenzi_1mpaper.pdf?sequence=1.

¹³¹ See Martin Moore & Philip Gillyon, “Loyalty Shares” And Weighted Voting Rights In Companies Formed And Registered Under The Companies Acts, *Erskine Chambers* (Dec. 17, 2018), <https://www.erskinechambers.com/loyalty-shares-and-weighted-voting-rights-in-companies-formed-and-registered-under-the-companies-acts/>.

¹³² Thomas Verlander & Ben Harber, *Going to markets*, SHAKESPEARE MARTINEAU (Feb. 1, 2023), <https://www.shma.co.uk/our-thoughts/going-to-market/>.

THE JOURNAL OF INTERNATIONAL BUSINESS & LAW

should be broadly proportionate to the relative interests of those classes in the equity of the listed company.¹³³

Whether this regulation is construed as a prohibition with exceptions or as a set of admissibility criteria,¹³⁴ it does not preclude MVS from being admitted to the London Stock Exchange main market.¹³⁵ Additionally, there is no regulatory limitation on admission to trading on the Alternative Investment Market.¹³⁶ However, this market has special characteristics designed to attract SMEs with growth potential by applying less burdensome rules when compared to those of Alternext (Euronext Growth); thus, it cannot viably allow the British market to compete with the NYSE and Nasdaq in attracting large companies.¹³⁷ The standard tier of the London Stock Exchange's secondary market is generally considered the second-best option: issuers and investors are naturally more attracted to the higher liquidity of the main market.¹³⁸

Listing requirements were a controversial matter for a long time. On March 3, 2021, the proposals of Lord Hill's UK Listing Review were finally published.¹³⁹ One main recommendation is to "allow companies with dual-class share structures to list in the premium listing segment but maintain high corporate governance standards by applying certain conditions."¹⁴⁰ The conditions would include: a maximum duration for enhanced rights of five years from the IPO; superior voting shares converted to ordinary shares on transfer, with limited exceptions for estate planning and charitable purposes; weighted shares being held only by directors of the listed company; and weighted voting permitted only to ensure holders of the shares remain as directors and blocking unwelcome takeover bids.¹⁴¹ The listing rule for the

¹³³ LISTING AND PREMIUM LISTING PRINCIPLES, § 7.2.4.G (FIN. CONDUCT AUTH. 2018) ("In assessing whether the voting rights attaching to different classes of premium listed securities are proportionate for the purposes of Premium Listing Principle 4, the FCA will have regard to the following non-exhaustive list of factors: (1) the extent to which the rights of the classes differ other than their voting rights, for example with regard to dividend rights or entitlement to any surplus capital on winding up; (2) the extent of dispersion and relative liquidity of the classes; and/or (3) the commercial rationale for the difference in the rights."); see Flora Huang, *Dual Class Shares Around the Top Global Financial Centres*, 2 J. OF BUS. L. (manuscript at 10–12), https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3172787; see also Bobby V Reddy, *Finding the British Google: relaxing the prohibition of dual-class stock from the premium-tier of the London Stock Exchange*, 79.2 CAMBRIDGE L. J. 315, 324–325 (2020). See generally Fin. Conduct Auth., *LR 7.2 The Listing and Premium Listing*, FCA HANDBOOK (Jul. 7, 2018), <https://www.handbook.fca.org.uk/> (detailing the numerous listing principles including, *inter alia*, Premium Listing Principle 4).

¹³⁴ Nuno Serrão Faria, *Dual-class shares: a governance battle between stock exchanges / The case of the UK*, 9 REVISTA DE DIREITO DAS SOCIEDADES 491, 501 (2019). In truth, the 2014 amendments did not significantly change the outlook on companies with different classes of shares being admitted to official listings in the UK.

¹³⁵ Reddy, *supra* note 133, at 328–330.

¹³⁶ *Id.* at 328.

¹³⁷ SRIDHAR ARCOT ET AL., LONDON SCH. OF ECON. AND POL. SCI., FROM LOCAL TO GLOBAL: THE RISE OF AIM AS A STOCK MARKET FOR GROWING COMPANIES, 59–61 (2007).

¹³⁸ James Chen, *London Stock Exchange (LSE): Definition, History, and Major Events*, INVESTOPEDIA (Aug. 10, 2022), <https://www.investopedia.com/terms/l/lse.asp>.

¹³⁹ Lord Jonathan Hill, U.K. LISTING REVIEW (Mar. 3, 2021), accessed at https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/966133/UK_Listing_Review_3_March.pdf.

¹⁴⁰ *Id.*

¹⁴¹ Lord Jonathan Hill, U.K. LISTING REVIEW (Mar. 3, 2021), accessed at https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/966133/UK_Listing_Review_3_March.pdf

ONCE BITTEN, TWICE SHY - MULTIPLE VOTING SHARES IN CONTINENTAL EUROPE

premium listing segment was finally amended in December 2021, enabling an easier listing process for MVS in the main market.¹⁴²

6. CONCLUSION

Over the past decade, several continental European countries have reinstated MVS in the form of dual-class share structures and/or loyalty shares. Both voting structures are deviations from the *one share, one vote* rule, resulting in voting power disproportionate to equity shareholdings.¹⁴³ However, there are many material differences between the two forms. In a dual-class voting structure, the company's articles of association establish different classes of shares with differentiated voting rights, which are superior for one class and inferior for at least one other.¹⁴⁴ Conversely, loyalty shares do not affect the company's capital architecture (as all shares remain fungible and equal) and confer an individual advantage to long-term shareholders under the company's bylaws: the reward of increased voting rights as a result of continuously holding shares for a pre-established period.¹⁴⁵

The reinstatement of MVS has so far occurred in Italy, France, Belgium, Spain, and Portugal.¹⁴⁶ The European Commission also recently announced a proposed directive on MVS structures in companies that seek listing on an SME growth market.¹⁴⁷

Various factors may explain this seemingly coordinated regulatory movement, such as regulatory competition, stock exchanges competing to attract listings, and the rapid shift in political perspective to the *one share, one vote* principle. However, the common movement toward easing limitations on MVS is more heterogeneous than coherent, with each jurisdiction adopting a different formula. There is, though, one common feature: all continental European reforms have been quite conservative and cautious towards the MVS solutions adopted.¹⁴⁸

This paper contends that the most important explanation for this conservative approach is the common history of MVS in continental Europe. In countries like Germany,

¹⁴² Erik Lidman & Rolf Skog, *London Allowing Dual Class Premium Listings: A Swedish Comment*, 22 J. OF CORPORATE L. STUDIES 83, 87 (2021); see also Vincent Deluard, "A Costly Mistake for Investors, US Capital Markets, and Growth: Evidence from the Exclusion of Dual-Class Stocks from Popular Indices", Available at SSRN: <https://ssrn.com/abstract=4060296> (2022)

¹⁴³ Erik Lidman & Rolf Skog, *London Allowing Dual Class Premium Listings: A Swedish Comment*, 22 J. OF CORPORATE L. STUDIES 83, 87 (2021)

¹⁴⁴ See *id.*

¹⁴⁵ Mark J. Roe & Federico Cenzi Venezze, *Will Loyalty Shares do Much for Corporate Short-Termism?*, 76 THE BUSINESS LAWYER 467, 469 (2021)

¹⁴⁶ Paul Hodgson, *ISS Discusses Dual-Class Share Structures in Europe*, COLUMBIA LAW SCHOOL'S BLOG ON CORPORATIONS AND THE CAPITAL MARKETS (Feb. 13, 2023), <https://clsbluesky.law.columbia.edu/2023/02/13/iss-discusses-dual-class-share-structures-in-europe/>; See also David Olivera Festas & Francisco Albuquerque Reis, *A New Dawn for the Portuguese Stock Market*, Oxford Business Law Blog (Jan. 27, 2022), <https://blogs.law.ox.ac.uk/business-law-blog/blog/2022/01/new-dawn-portuguese-stock-market#:~:text=Portuguese%20companies%20that%20issue%20shares,of%205%20votes%20per%20share.>

¹⁴⁷ Commission Proposal for a Directive of the European Parliament and of the Council on Multiple-vote Share Structures in Companies that Seek the Admission to Trading of their Shares on an SME Growth Market, COM(2022) 761 final (Dec. 7, 2022).

¹⁴⁸ Marco Ventoruzzo, *The Disappearing Taboo of Multiple Voting Shares: Regulatory Responses to the Migration of Chrysler-Fiat*, EUROPEAN CORPORATE GOVERNANCE INSTITUTE (2015), accessed at https://www.ecgi.global/sites/default/files/working_papers/documents/SSRN-id2574236.pdf.

THE JOURNAL OF INTERNATIONAL BUSINESS & LAW

France, and Italy, MVS became especially popular following the end of the First World War.¹⁴⁹ The reasons for this massive popularization are intuitive – national protectionism. National protectionism is a very difficult macroeconomic environment, characterized by hyperinflation and currency devaluation, and the urgency to recapitalize companies in poor conditions to attract investors.¹⁵⁰ With no effective limit on the number of votes that could be granted per share, abuses of MVS were often perpetrated by company insiders including: board members, families controlling the company, their friends or professionally related persons, banks, and even the state. The only effective way to oppose this abusive environment was to ban the issuance of privileged voting shares.¹⁵¹ Relevant prohibitions were introduced by France in 1933, Germany in 1937, Italy in 1942, and Spain in 1951.¹⁵²

The UK companies law framework reflects a completely different historical experience and is among the most liberal legal frameworks on MVS.¹⁵³ However, this freedom is mainly used in the establishment of financial and/or dividend rights, whereas shares with enhanced voting rights are rarely issued.¹⁵⁴ This result is due to market pressure from institutional investors and the weight of operating traditions on regulated markets. It is, therefore, a market-driven outcome.

¹⁴⁹ See Dominique Plihon, *Crises et batailles boursières en France aux XX e et XXI e siècles* (JSTOR, 2018), 755.

¹⁵⁰ See Julian Franks, Colin Mayer et al., *The Origins of the German Corporation–Finance, Ownership and Control*, REVIEW OF FINANCE (2006).

¹⁵¹ See *Id.* at 555.

¹⁵² See *Id.* at 9. See also Michele Corgatelli, *Multiple Voting Shares: Competition Among Jurisdictions in the Draft of the Italian “Decreto Rilancio”*, Fordham Journal of Corporate & Financial Law Blog (Jul. 24, 2020), <https://news.law.fordham.edu/jcfl/2020/07/24/multiple-voting-shares-competition-among-jurisdictions-in-the-draft-of-the-italian-decreto-rilancio/>; Benito Arruñada, “Un análisis económico de la regulación de la sociedad anónima en España”, *Anales de estudios económicos y empresariales* (1988) 207–210; Muriel Petit, *Big Changes in Ownership Structures: Multiple Voting shares in Interwar France* (Oct. 19, 2006), (Thesis, University of Antwerpen, Belgium).

¹⁵³ Paul Davies, “Shareholders in the United Kingdom”, in RESEARCH HANDBOOK ON SHAREHOLDER POWER (Edward Elgar Publishing, 2015).

¹⁵⁴ See *Id.*